



CLIENT SUCCESS STORY

Kingridge Development Corporation

Development financing that supports your business.

MarshallZehr has a long-standing capital relationship with Kingridge Development Corporation, providing construction and mezzanine financing for multiple developments in their portfolio.

We collaborated with Kingridge Developments to ensure that they had access to a simplified source of capital that was flexible to their needs and supported the construction of 'Kingridge Crossing' and more recently, 'The Interchange' - both in Oakville, Ontario.

As of July 2021, Kingridge Crossing is 81% sold, while the Interchange is already 91% sold.



Kingridge Development Corporation's relationship with MarshallZehr began in 2018, when we worked together to craft a financing solution for 'The Duke', a modernized historic development featuring office condominiums in downtown Kitchener. Not long after, we collaborated to create a construction and mezzanine financing solution for the development of 'Kingridge Crossing', an efficient and affordable 82-suite office condominium in southwest Oakville.

Choosing to work with Kingridge Developments on a commercial project in Halton region was the result of careful consideration - working with an experienced and well-respected development company, together with an understanding of the opportunity for commercial property that exists in the area.

Oakville is part of Halton, one of the fastest growing regions in Canada, as well as one of the most desirable places to do business. According to the region's [2020 Economic Review](#), it has seen increases in population (9.8% over the last five years), together with increases in employment and employers (1.8% and 2.7% since 2016 respectively). Halton Region has also seen significant growth in commercial development over the same period, with 21% growth from 2015 to 2019.

In fact, Kingridge Crossing was highlighted by the region as one of the notable commercial developments in recent years. As of July 2021, Kingridge Crossing is 81% sold.

Kingridge Crossing

Oakville, Ontario





David Hildebrant
Vice President,
Business Development

"Working with the team at Kingridge Developments has been a true pleasure."

Kingridge Crossing and The Interchange are two exciting projects and it has been great to work with Kingridge Developments to bring them to life."

At the start of 2021, MarshallZehr and Kingridge Development Corporation began to collaborate on their next commercial project: The Interchange. We crafted a tailored capital solution for Kingridge to support the construction of The Interchange.

Based on their good relationship with MarshallZehr, together with their strong performance against sales targets, Kingridge chose to work with MarshallZehr to get the construction financing needed to keep The Interchange moving forward.

Conveniently located near the QEW and 403 on the northeast side of Oakville, The Interchange is an office condo development featuring premium on-site boardrooms, kitchen, lounge, and co-working spaces.

As of July 2021, the Interchange is already 91% sold.

The Interchange

Oakville, Ontario



About Kingridge Development Corporation

From initial concept through to completion, Kingridge brings together financial resources and experienced management to form profitable partnerships focused on creating projects of lasting excellence. Kingridge Development Corporation was created with the vision of acquiring, developing and building out well situated, infill, brownfield and greenfield opportunities throughout the GTA and Greater Golden Horseshoe.

Founded in 2008, **MarshallZehr Group Inc.** ("MZ") is an industry leader, providing select mortgage lending and customized financial opportunities in real estate construction and development.

Specifically, we specialize in transformative projects (ground-up and value-add) across multiple build types, focusing on generating risk-adjusted returns.

marshallzehr.com

info@marshallzehr.com
linkedin.com/company/marshallzehr

